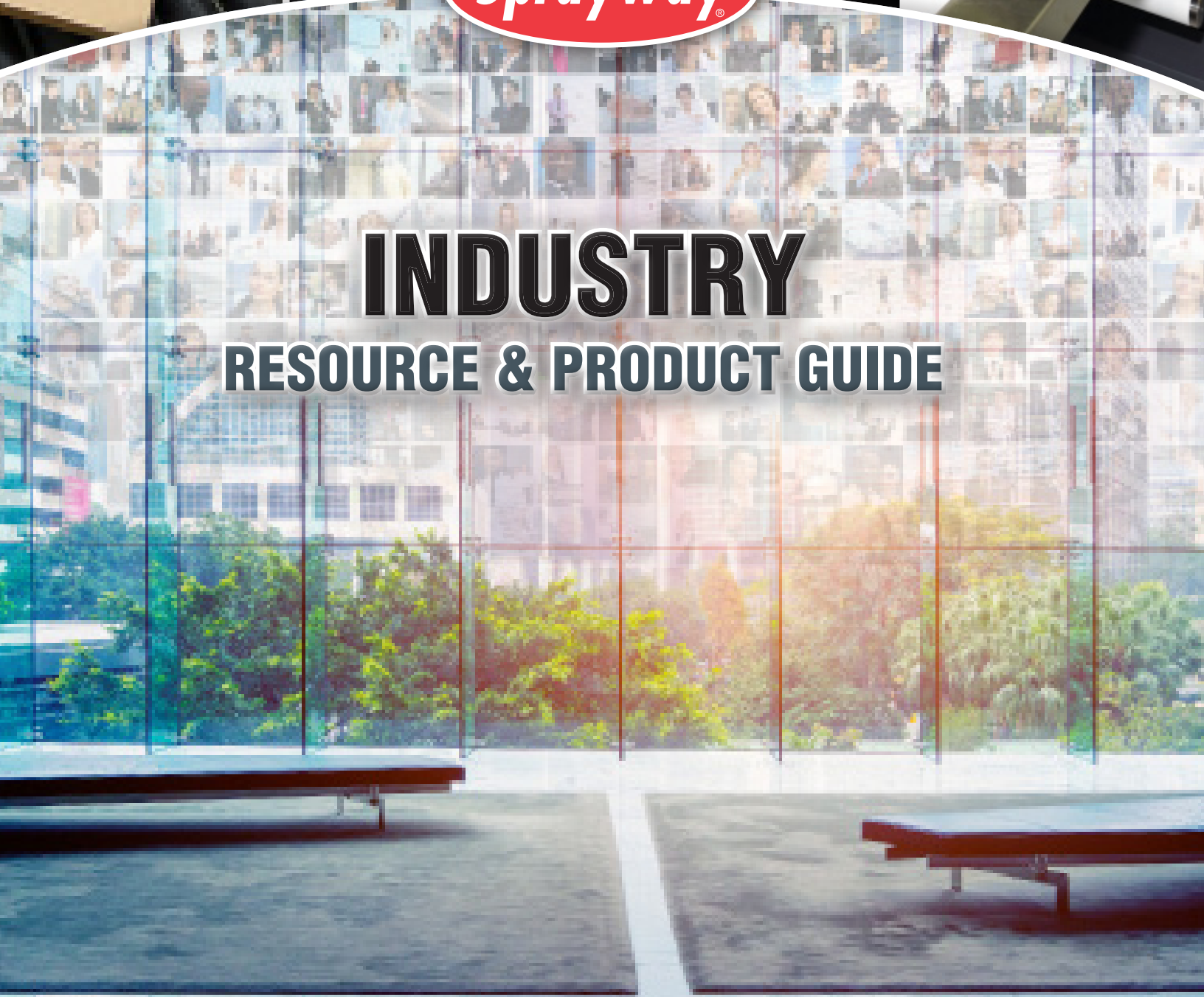




**INDUSTRY**  
**RESOURCE & PRODUCT GUIDE**



WHERE TO SELL . . . WHAT TO SELL . . . WHO TO SELL TO

# TOP-SELLING PRODUCTS

Top producing products are best sellers for a reason - they meet the needs of the market. With Sprayway's vast line of products, finding the right product mix for the unique needs of a particular market can be confusing.

To make things easier for you, we've identified top-selling products for specific industries. These products are guaranteed to get the conversation started and help you focus on the specific needs of the customer or prospect.

For more information or SDS, visit us on the web at [www.spraywayinc.com](http://www.spraywayinc.com)



## AIRPORTS & AIRLINES

SW050 Glass Cleaner  
SW285 Solvent Degreaser  
SW064 C-60 Degreaser  
CL039 Jinx Plus Degreaser  
SW990 Vinyl Leather Cleaner

## AMUSEMENT PARKS

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL005 Wasp & Hornet Spray  
CL866 Germicidal Cleaner - Bathroom  
SW285 Solvent Degreaser

## APPLIANCE DEALERS

SW050 Glass Cleaner  
SW811 Furniture Polish  
SW841 Stainless Steel Polish  
SW292 Silicone Spray  
SW031 All Purpose Cleaner

## ART SUPPLY SHOPS

SW040 Graphic Arts Glass Cleaner  
SW066 Spray Adhesive  
SW201 Plastic Spray Fixative  
SW209 Mirror Edge Sealant

## AUTOMOTIVE DEALERS

SW050 Glass Cleaner  
SW936 Instant Shine  
SW094 Cleaner & Polish  
SW780 Instant Detailer  
SW031 All Purpose Cleaner  
SW226 Premium Starting Fluid  
SW258 Starting Fluid

## AUTO BODY SHOPS

SW050 Glass Cleaner  
SW780 Interior Detailer  
SW936 Instant Shine  
SW064 C-60 Degreaser  
SW092 Hi Temp Heavy Duty Adhesive  
SW226 Premium Starting Fluid  
SW258 Starting Fluid

## AUTO RENTAL

SW050 Glass Cleaner  
SW936 Instant Shine  
SW094 Cleaner & Polish  
SW780 Instant Detailer  
SW031 All Purpose Cleaner  
SW226 Premium Starting Fluid  
SW258 Starting Fluid

## BANKS

SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW841 Stainless Steel Cleaner & Polish  
SW811 Furniture Polish  
SW805 Clean Jet 100

## BOAT DEALERS & MARINAS

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW092 Hi-Temp Heavy Trim Adhesive  
SW087 All Purpose Mist Adhesive  
SW288 Lubricant-Protectant

## BOWLING ALLEYS

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL873 Germicidal Cleaner  
SW289 Moly PTFE Lubricant  
SW285 Solvent Degreaser

## BUILDING MATERIAL / LUMBER YARDS

SW064 C-60 Solvent Degreaser  
SW285 Solvent Degreaser  
SW294 Premium Gold Grease  
SW291 Moly Chain & Cable Lube  
SW295 TFE Dry Coating Lubricant

## BUS & TRUCK LINES

SW050 Glass Cleaner  
SW290 Penetrating Lube  
SW990 Vinyl Leather Cleaner  
SW985 Citrus Cleaner  
SW983 Hand Cleaner Wipes

## CAR WASHES

SW050 Glass Cleaner  
SW094 Cleaner & Polish  
SW096 Wax & Shine  
SW936 Instant Shine  
SW780 Interior Detailer

## CAB COMPANIES

SW050 Glass Cleaner  
SW285 Solvent Degreaser  
SW288 Lubricant Protectant  
SW676 Carpet Spotter  
SW990 Vinyl Leather Cleaner

## CEMENT PLANTS

SW064 C-60 Degreaser  
SW285 Solvent Degreaser  
SW050 Glass Cleaner  
SW288 Lubricant Protectant  
SW289 Moly PTFE Lubricant

## CEMETERIES

CL005 Wasp & Hornet Killer  
SW813 Chewing Gum Remover  
SW983 Hand Cleaner Wipes  
SW288 Lubricant - Protectant

## CHURCHES

SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW811 Furniture Polish  
SW841 Stainless Steel Cleaner & Polish  
SW813 Chewing Gum Remover

## CITY HALL

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW811 Furniture Polish  
CL866 Disinfectant - Bathroom

## CLOTHING MANUFACTURER

SW292 Silicone Spray  
SW366 Mist Spray Adhesive  
SW031 All Purpose Cleaner  
SW288 Lubricant - Protectant  
SW291 Moly Chain and Cable Lube

## COMMERCIAL LAUNDRIES

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW841 Stainless Steel Cleaner & Polish  
SW875 Dust Mop Treatment  
SW190 Malodor Neutralizer

## COURTHOUSE

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL876 Germicidal Cleaner  
SW811 Furniture Polish  
SW841 Stainless Steel Polish & Cleaner

## DIGITAL EQUIPMENT

SW087 All Purpose Mist Adhesive  
SW077 Industrial Silicone - Dry  
SW205 Film Cleaner  
SW208 Toner Aide

## ELECTRICAL DEPARTMENT

SW293 Contact Cleaner  
SW290 Penetrating Lubricant  
SW289 Moly PTFE Lubricant  
SW064 C-60 Degreaser - Non Flammable  
SW983 Hand Cleaner Wipes

## ELECTRIC MOTOR SHOP

SW064 C-60 Solvent Degreaser  
SW285 Solvent Degreaser  
SW290 Penetrating Lubricant  
SW294 Premium Gold Grease  
SW289 Moly PTFE Lubricant

## FAIRGROUNDS

CL005 Wasp & Hornet Killer  
SW813 Chewing Gum Remover  
SW983 Hand Cleaner Wipes  
SW288 Lubricant - Protectant

## FARM IMPLEMENT DEALERS

SW295 TFE Dry Lubricant  
SW290 Penetrating Lubricant  
SW064 C-60 Solvent Degreaser  
SW294 Premium Gold Grease  
SW050 Glass Cleaner

## FEED MILLS

SW983 Hand Cleaner Wipes  
SW031 Crazy Clean  
CL866 Disinfectant Bathroom Cleaner  
SW190 Malodor Neutralizer  
CL005 Wasp & Hornet Killer / Insecticides

## FIRE STATION

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW985 Citrus Cleaner  
SW841 Stainless Steel Cleaner & Polish  
SW983 Hand Cleaner Wipes

## FLORISTS

SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW841 Stainless Steel Cleaner & Polish  
SW811 Furniture Polish

## FOODS/FROZEN FOOD PLANTS

SW050 Glass Cleaner  
SW841 Stainless Steel Cleaner & Polish  
SW292 Silicone Spray

## FOUNDRIES

SW064 C-60 Degreaser  
SW294 Premium Gold Grease  
SW290 Penetrating Lubricant  
SW289 Moly PTFE Lubricant  
SW291 Moly Chain and Cable Lube

## FUEL OIL CONTRACTORS

SW983 Hand Cleaner Wipes  
SW290 Penetrating Lubricant  
SW064 C-60 Degreaser  
SW285 Solvent Degreaser  
SW289 Moly PTFE Lubricant

## FUNERAL HOMES

SW050 Glass Cleaner  
SW841 Stainless Steel Cleaner  
SW985 Citrus Cleaner  
CL873 Germicidal Cleaner  
SW190 Malodor Neutralizer

## FURNITURE MANUFACTURERS

SW085 All Purpose Web Adhesive  
SW087 All Purpose Mist Adhesive  
SW055 Foam & Fabric Adhesive  
SW092 Hi-Temp Web adhesive  
SW811 Furniture Polish

## GOLF COURSES

CL005 Wasp & Hornet Killer / Insecticides  
SW285 Solvent Degreaser  
SW289 Moly PTFE Lubricant  
SW050 Glass Cleaner  
SW985 Citrus Cleaner

## HEALTH CLUBS

SW050 Glass Cleaner  
CL876 Germicidal Cleaner  
SW200's Metered Air Fresheners  
SW031 All Purpose Cleaner

## HIGHWAY DEPARTMENT

SW050 Glass Cleaner  
SW285 Solvent Degreaser  
SW294 Premium Gold Grease  
SW288 Lubricant Protectant  
SW758 De-Icer

## HOSPITALS

SW050 Glass Cleaner  
CL008 Disinfectant - Hospital Use  
SW841 Stainless Steel Cleaner

## HOTELS & MOTELS

CL006 Bed Bug Killer  
SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW285 Solvent Degreaser  
SW288 Lubricant Protectant

## HOUSING AUTHORITY

SW875 Dust Mop Treatment  
SW050 Glass Cleaner  
SW676 Carpet Spotter  
SW031 All Purpose Cleaner

## HVAC CONTRACTORS

SW287 Coil Cleaner  
SW031 All Purpose Cleaner  
SW290 Penetrating Lubricant  
SW983 Hand Cleaner Wipes  
SW064 C-60 Degreaser - Non Flammable

## JAIL & PENAL FARMS

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL866 Disinfectant Bathroom Cleaner

## LAWN SERVICE COMPANIES

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW288 Lubricant Protectant  
CL005 Wasp & Hornet Killer / Insecticides  
SW983 Hand Cleaner Wipes

## MACHINE SHOPS

SW285 Solvent Degreaser  
SW289 Moly PTFE Lubricant  
SW290 Penetrating Lubricant  
SW291 Moly Chain & Cable Lube  
SW292 Silicone Spray

## NURSING HOMES

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL527 Disinfectant - Health Care  
CL876 Germicidal Cleaner  
SW676 Carpet Spotter

## OFFICE BUILDINGS

SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW811 Furniture Polish  
SW805 Clean Jet 100  
SW100's Metered Air Fresheners

## PARKS & RECREATION

CL031 All Purpose Cleaner  
SW050 Glass Cleaner  
SW285 Solvent Degreaser  
SW288 Lubricant - Protectant  
CL005 Wasp & Hornet Killer - Insecticide

## PET SHOPS

CL873 Germicidal Cleaner  
SW190 Malodor Neutralizer  
SW100 Series - Metered Air Fresheners  
SW050 Glass Cleaner  
SW973 Hand Sanitizer Wipes

## PICTURE FRAMING SHOPS

SW063 C-60 Degreaser  
SW040 Graphic Arts Glass Cleaner  
SW066 Spray Adhesive  
SW945 Silicone Spray  
SW848 Plastic Cleaner

## PLUMBING CONTRACTORS

SW290 Penetrating Lube  
SW289 Moly PTFE Lubricant  
SW294 Premium Gold Grease  
SW983 Hand Cleaner Wipes  
SW087 All Purpose Spray Adhesive

## PLYWOOD MILLS

CL005 Wasp & Hornet Killer / Insecticides  
SW292 Silicone Spray  
SW295 PTFE Dry Lubricant  
SW285 Solvent Degreaser  
SW050 Glass Cleaner

## POLICE STATION

SW050 Glass Cleaner  
SW094 Detail Cleaner & Polish  
SW780 Interior Detailer  
SW936 Instant Shine  
SW031 All Purpose Cleaner

## PRIVATE CLUBS

SW050 Glass Cleaner  
SW731 Velour Shampoo  
SW676 Carpet Spotter Plus  
SW811 Furniture Polish  
SW841 Stainless Steel Cleaner & Polish

## RAILROAD SHOPS

SW290 Penetrating Lube  
SW289 Moly PTFE Lubricant  
SW064 C-60 Degreaser  
SW286 Citrus Degreaser  
SW294 Premium Gold Grease

## REFRIGERATOR SERVICE SHOPS

SW287 Coil Cleaner  
SW031 All Purpose Cleaner  
SW050 Glass Cleaner  
CL873 Germicidal Cleaner  
SW985 Citrus Cleaner

## RENTAL EQUIPMENT

SW050 Glass Cleaner  
SW291 Moly Chain and Cable Lube  
SW285 Solvent Degreaser  
SW290 Penetrating Lubricant  
CL039 Jinx Plus

## RESTAURANTS

SW050 Glass Cleaner  
SW841 Stainless Steel Cleaner ( oil )  
CL844 Stainless Steel Cleaner ( water )  
CL866 Germicidal Cleaner - Bathroom  
SW985 Citrus Cleaner

### RIGGERS / EXCAVATORS

SW291 Moly Chain and Cable Lube  
SW285 Solvent Degreaser  
SW294 Premium Gold Grease  
SW983 Hand Cleaner Wipes  
SW050 Glass Cleaner

### ROOFERS

SW285 Solvent Degreaser  
SW983 Hand Cleaner Wipes  
CL039 Jinx Plus  
SW290 Penetrating Lube  
SW288 Lubricant - Protectant

### SAW MILLS

SW295 TFE Dry Coating Lubricant  
SW292 Silicone Spray  
SW288 Lubricant-Protectant  
SW285 Solvent Degreaser  
SW031 All Purpose Cleaner

### SCREEN PRINT SHOPS

SW382 Mist Pallet Adhesive  
SW383 Web Pallet Adhesive  
SW366 Premium Mist Adhesive  
SW292 Silicone Spray  
SW090 RD-90 Lubricant

### SCHOOLS

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
CL886 Germicidal Cleaner - Bathroom  
CL876 Germicidal Cleaner

### SEWING TRADE

SW945 Silicone Spray  
SW089 Fast Tack Specialty Adhesive  
SW090 RD-90 Lubricant  
SW805 Clean Jet 100  
SW821 No Fray Spray

### SHEET METAL COMPANIES

SW064 C-60 Degreaser  
SW285 Solvent Degreaser  
SW292 Silicone Spray  
SW841 Stainless Steel Cleaner & Polish  
CL039 Jinx Plus

### SIGN / DISPLAY MANUFACTURING

SW087 All Purpose Mist Adhesive  
SW055 Foam & Fabric Adhesive  
SW031 All Purpose Cleaner  
SW063 C-60 Degreaser  
SW040 Graphic Arts Glass Cleaner

### SIGN DEPARTMENT

SW880 Gel & Vandalism Remover  
SW290 Penetrating Lubricant  
SW983 Hand Cleaner Wipes  
CL005 Wasp & Hornet Spray

### STABLES

CL005 Wasp & Hornet Killer / Insecticides  
SW983 Hand Cleaner Wipes  
SW190 Malodor Neutralizer  
SW031 All Purpose Cleaner  
CL876 Germicidal Cleaner

### STREET DEPARTMENT

SW285 Solvent Degreaser  
SW290 Deep Penetrant - Lubricant  
CL005 Wasp & Hornet Killer  
SW090 RD-90 Lubricant  
SW983 Hand Cleaner Wipes

### TAXI CAB COMPANIES

SW050 Glass Cleaner  
SW031 All Purpose Cleaner  
SW780 Interior Detailer  
SW676 Carpet Spotter Plus  
SW936 Instant Shine

### TIRE STORES

SW936 Instant Shine  
SW050 Glass Cleaner  
SW985 Citrus Degreaser  
CL973 Germicidal Cleaner  
SW094 Cleaner & Polish

### TRANSMISSION SHOPS

SW285 Solvent Degreaser  
CL039 Jinx Plus  
SW983 Hand Cleaner Wipes  
SW290 Penetrating Lubricant  
SW289 Moly PTFE Lubricant

### TILE CONTRACTORS

SW087 All Purpose Mist Adhesive  
SW085 All Purpose Web Adhesive  
SW031 All Purpose Cleaner  
SW983 Hand Cleaner Wipes  
CL039 Jinx Plus

### VENDING MACHINES

SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW288 Lubricant - Protectant  
SW841 Stainless Steel Cleaner & Polish  
SW292 Silicone Spray

### VETERINARIANS

SW190 Malodor Neutralizer / Air Fresheners  
CL527 Disinfectant  
SW050 Glass Cleaner  
SW985 Citrus Cleaner  
SW031 All Purpose Cleaner

### WATER & SEWER DEPARTMENT

SW973 Hand Sanitizer Wipes  
SW190 Malodor Neutralizer  
CL005 Wasp & Hornet Spray  
SW286 Citrus Degreaser  
SW050 Glass Cleaner

# KEY CONTACTS

Reaching the decision-maker is critical to winning the business. In some companies, finding the right person is like finding a needle in a haystack. If you're stumped by the "Who do I call" dilemma, here are a few suggestions to help guide you through the organizational chart.

ADMINISTRATOR

AGENT

AIRPORT MANAGER

BUILDING SUPERINTENDANT

CARETAKER

CLUB MANAGER

CONCESSIONS MANAGER

CUSTODIAN

CUSTODIAN FOREMAN

ENGINEER

FIRE CHIEF

FUNERAL DIRECTOR

GROUNDS KEEPER

HEAD MECHANIC

HEAD MECHANIC FOR TRUCKS

HOUSEKEEPER

JANITOR

JANITORIAL SUPERINTENDANT

JOB SUPER

KITCHEN MANAGER

MAINTENANCE ENGINEER

MAINTENANCE MANAGER

MANAGER

OFFICE MANAGER

OPERATOR

OWNER

PARTS MANAGER

PHARMACIST

PLANT MANAGER

PLANT SUPERINTENDANT

POLICE CHIEF

PORTER

PURCHASING AGENT

PURCHASING MANAGER

RESTAURANT MANAGER

SAFETY DIRECTOR

SCHOOL PRINCIPAL

SERVICE MANAGER

SHOP FOREMAN

SHOP MECHANIC

STORE MANAGER

SUPERINTENDANT

TECHNICIAN

TERMINAL MANAGER

WATER DEPARTMENT DIRECTOR

WATER SEWER TREATMENT

MANAGER



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